



*The Wm. Powell Company
2503 Spring Grove Avenue
Cincinnati, OH 45214*

CONTACT:

Tim Fries, Senior Vice President, Sales & Marketing
North America & International
The Wm. Powell Company
Telephone: 513.852.2950
Mobile: 513.203.8250
Email tfries@powellvalves.com

Sara Alford, General Manager
Newman Valve
Telephone: (832) 944-5930
Email sara@newmansvalves.com

Powell Valves names Newmans Valve as Master Distributor Partner for Pressure Seal Valve Product Line

CINCINNATI, Ohio, (April 8, 2018) – The Wm. Powell Company (Powell Valves) and Newmans Valve LLC of Houston Texas, have entered into a master stocking distributor agreement of Powell Pressure Seal product.

“Powell recognizes the master distributor serves an important role to support the regional and national PVF distributors across the US with large inventories of specific product lines” Tim Fries, Senior Vice President Sales & Marketing NA & International, Powell Valves. “Finding the right channel whose strategy is built on maintaining the depth and breadth of inventory needed to fill this market gap is critical. We found that channel with Newmans”

“This new relationship with Powell adds a new dimension to our product offering to support the industrial PVF distributor market across the US. We are very pleased to be aligned with a legacy tier one valve brand such as Powell” added Sara Alford, General Manager, Newmans Valve.

Newmans Valve is a master stocking distributor of industrial valve products based in Houston Texas. Newmans sells through industrial pipe valve and fitting distributors in US and Canada

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Cincinnati-based Wm. Powell Co., founded in 1846, manufactures a wide variety of bronze, iron, steel and cryogenic valves, and corrosion-resistant alloys for Class 125 to Class 4500 pressure service. Primary customers are in the petrochemical, industrial-gas, pulp-and-paper, pharmaceutical, hydrocarbon-processing, food-processing, mining, power-generation, pipeline, chemical and mechanical-construction industries. The company endured the Civil War, World War I, the Great Depression, World War II, the Korean War and the Vietnam War by adjusting to market conditions. Its products

have been used by inventor Thomas Edison; in the Manhattan Project; and on U.S. nuclear submarines and Titan and Atlas rockets, as well as many other important projects. www.powellvalves.com